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## Advisers brace clients to ride out real estate slump

*50% of advisers surveyed by InvestmentNews don't see improvement until 2009*

By Charles Paikert

Hang in there — it may be a long wait.

That's what financial planners, advisers and brokers are telling their clients about the slumping real estate market.

About 50% of the planners and advisers who responded to an *InvestmentNews* online survey said the downturn wouldn't end until 2009, and more than 55% said they were advising clients interested in buying a residential investment property to sit tight.

### Wait it out

What advice would you give to a client interested in buying a residential investment property right now?



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